

## Sales Coordinator

[Apply Now](#)

Company: element8

Location: Dubai

Category: healthcare-practitioners-and-technical

**Job Title: “Sales Coordinator” IT sales For Nuox (Subsidiary of Element8)**

**Reporting To: Team Lead**

### **Job Summary:**

The “Sales Coordinator” will play a pivotal role in driving the sales process from understanding client requirements in AI/ML, mobile applications, and web applications/complex websites to creating compelling technical proposals. The ideal candidate should have a strong technical background, be adept at handling RFPs, and possess excellent communication skills.

### **Key Responsibilities:**

#### Technical Proposal Development

Analyze and interpret RFPs (Request for Proposals) to develop effective and accurate technical proposals.

Leverage technical expertise to ensure proposals are feasible and align with client requirements and agency capabilities.

#### Sales Process Management

Coordinate with various teams to gather necessary information and insights for proposal creation.

Ensure proposals are completed on time and adhere to the highest standards of quality.

#### Agency Background Utilization

Apply knowledge and experience gained in an IT services agency environment to enhance proposal quality and effectiveness.

#### Communication and Collaboration

Communicate effectively with both internal teams and clients to ensure clarity and alignment throughout the sales process.

Work closely with the Client Engagement Officer to ensure a cohesive approach to client acquisition and management.

#### **Qualifications:**

Bachelor's degree in a related technical field.

Proven experience in a similar role within an IT services agency.

Strong understanding of AI/ML, Mobile Applications, Web3, and Web Applications.

#### **Skills:**

Excellent written and verbal communication skills in English.

Proficient in creating technical and persuasive sales proposals.

Strong organizational and project management skills.

#### **Performance Metrics:**

Quality and effectiveness of technical proposals.

Contribution to sales targets and client acquisition.

[Apply Now](#)

**Cross References and Citations:**

1. [Sales Coordinator Jobs Dubai ↗](#)
  2. [Sales Coordinator Jobs Dubai ↗](#)
  3. [Sales Coordinator Jobs Dubai ↗](#)
  4. [Sales Coordinator Jobs Dubai ↗](#)
  5. [Sales Coordinator Jobs Dubai ↗](#)
  6. [Sales Coordinator search Dubai ↗](#)
  7. [Sales Coordinator job finder Dubai ↗](#)
1. [Sales Coordinator jobs ↗](#)
  2. [Sales Coordinator jobs ↗](#)
  3. [Sales Coordinator jobs ↗](#)

Source: <https://ae.expertini.com/jobs/job/sales-coordinator-dubai/>

Generated on: 2024-05-06 by [Expertini.Com](#)