

Sales Coordinator Jobs in UAE | NFPC

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Company: National Food Products Company

Location: , , United Arab Emirates

Category: sales-and-related

1- Sales Coordinator

Job: Full Time

Location: UAE

Description:

The purpose of this position is to assist the sales team by setting monthly goals. Takes the team lead to meet sales goals as provided by the sales management. Acts as liaison between various departments and customers. This position will be working closely with Area Sales Managers on sales analysis and reports and will assist the Area Sales Managers in the day-to-day sales operations.

Job Responsibilities:

Maintaining a healthy business relationship with NFPC customers by providing timely and appropriate services and products.

Coordination with concerned departments in terms of dispatching UHT and Chilled products.

Coordination with Fleet department for maintenance of all delivery vans/trucks as well as the spare vans/trucks.

Budgeting and Forecasting

Preparation of daily, weekly or monthly detailed reports of floor Stocks like UHT and Chilled

Job Requirements:

2+ years of experience in FMCG industry handling Fresh products F& B will be an advantage

Minimum 2-5 years of experience as a Sales Coordinator or similar role

Understanding of sales process

Knowledge in working with UAE market

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