

United Arab Emirates Jobs Expertini®

Sales Director

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Company: Prokoders

Location: , , United Arab Emirates

Category: sales-and-related

We are looking for a dynamic Sales Director to join our organization and take our sales efforts to the next level. As a Sales Director, you will be responsible for developing and executing sales strategies, managing a team of sales professionals, and driving business development initiatives to achieve our revenue targets.

Duties Develop and implement strategic sales plans to achieve company goals and objectives Lead and motivate a team of sales representatives to meet and exceed sales targets Identify new business opportunities and cultivate relationships with key clients Collaborate with marketing, product development, and other cross-functional teams to drive revenue growth Analyze sales data and market trends to identify opportunities for growth and improvement

Requirements Bachelor's degree in Business Administration, Marketing, or a related field Proven experience in sales leadership roles, with a track record of driving revenue growth Strong leadership and management skills, with the ability to inspire and motivate a team Excellent communication and negotiation skills Ability to think strategically and make data-driven decisions

Additional Skills: Experience with CRM systems and sales analytics tools Knowledge of industry trends and competitive landscape Ability to build and maintain strong relationships with clients and partners Results-oriented mindset with a focus on achieving sales targets

We'd Love to Hear from You! Let's Chat About Your Business Needs and How We Can Help.

#J-18808-Ljbffr

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