

Sales Division Manager

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Company: RTC-1 Employment Services

Location: Umm Al Quwain

Category: other-general

The Role

- Develop a comprehensive sales target plan and strategy, motivating sales staff to enhance customer service, increase efficiency, and achieve sales quotas.
- Lead daily sales meetings to track key orders until delivery to our store, providing instructions, and conducts weekly product training sessions with the sales team.
- Act as the central point of contact between accounts, stores, sales coordinators, and the sales team.
- Attend meetings with the sales team to ensure deals are closed effectively and to the satisfaction of all parties involved.
- Handle complex inquiries and resolve customer complaints beyond the scope of other sales staff, coordinate payment and collection with the sales team, evaluate individual sales team capacities, and organizes daily time management plans for each salesman

Requirements

Position Title: Sales Division Manager Employment Type: Full Time Salary: up to 20K AED all inclusive depending on experience and qualifications Job Location: Umm Al Quwain, UAE

About the Client: A global Petrochemical Group of Companies that was established in 1948

Qualifications: • 45 years old and below • At least 7 years of experience as a Sales Manager in the paint manufacturing industry within the UAE

About the company

RTC-1 Employment Services is a licensed recruitment firm based in Dubai, UAE. Our team

has been in the market since 2004 and we are supporting various industries with their staffing needs across the Middle East and Africa.

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