

Sales Engineer

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Company: Charterhouse Partnership Careers

Location: , Dubai, United Arab Emirates

Category: architecture-and-engineering

Charterhouse is working with a leading premier fluid system and solution provider with a wide range of products for both instrumentation and ultraviolet disinfection. Our client is looking to hire a Sales Engineer. The role will require liaising with clients, building relationships and communicating effectively. You will need to gain an in-depth understanding of products and applied solutions in order to effectively question and analyse customer enquires. You will create and follow up on quotations for the Sales Divisions. You will also need to manage sales enquires, orders, pipeline and conversions in order to effectively drive the business forward. The successful candidate should have a technical background, specifically process application knowledge. You should have at least one year UAE experience and excellent English communication skills. It is essential you hold a Degree in engineering. About The Company The Charterhouse Partnership brand and business was launched in Dubai and the Middle East in April 2004 by a team of international recruiters and management consultants, after its inception in Sydney, Australia in September 2003. Charterhouse Middle East is now positioned as the leading regional recruiter within its area of disciplines and functional markets. Charterhouse offers professional and bespoke contingency and retained search services to all sectors of the market. Service quality is guaranteed, thanks to a particular focus on flexibility. Charterhouse was the first international search and selection business to establish Dubai as its base. The growth in the Middle East region has been mirrored by Charterhouse globally, with offices now in Abu Dhabi, Hong Kong, Melbourne, Singapore, and Sydney, with further regional expansion planned across Qatar and Saudi Arabia.

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