

## Sales Engineer

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Company: Prokoders

Location: , , United Arab Emirates

Category: architecture-and-engineering

We are seeking a talented Sales Engineer to join our team and play a key role in driving revenue growth, building strong client relationships, and providing technical expertise to support our sales efforts. As a Sales Engineer, you will combine your technical knowledge with your sales skills to understand client needs, demonstrate the value of our products or services, and help close deals.

**Duties** Collaborate with the sales team to understand customer requirements and provide technical solutions Conduct product demonstrations, presentations, and technical discussions with clients Develop and deliver customized proposals and solutions to meet client needs Serve as a technical resource for customers, answering questions and addressing concerns Provide feedback to the product development team based on customer interactions and market insights

**Requirements** Bachelor's degree in Engineering, Computer Science, or a related technical field Proven experience in technical sales, sales engineering, or a similar role Strong communication and presentation skills Ability to understand and explain complex technical concepts to non-technical audiences Excellent problem-solving skills and attention to detail

**Additional Skills:** Experience with CRM systems and sales tools Knowledge of industry-specific technologies and trends Ability to work collaboratively with cross-functional teams Customer-focused mindset with a passion for delivering exceptional service

We'd Love to Hear from You! Let's Chat About Your Business Needs and How We Can Help.

#J-18808-Ljbffr

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