

Sales engineer

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Company: Black & Grey HR

Location: dubai

Category: other-general

Black & Grey HR is hiring for a technocommercial solution provider company in Electrical products for Dubai UAE We are seeking a dynamic and experienced Sales Engineer specializing in Industrial Automation with a focus on the AUH (Abu Dhabi) market Responsibilities Develop and maintain strong relationships with clients in the AUH market Understand client requirements and propose suitable industrial automation solutions Specialized in PLC (Programmable Logic Controllers) and SCADA (Supervisory Control and Data Acquisition) systems Develop and implement effective sales strategies to meet or exceed sales targets Identify new business opportunities and potential clients in the AUH market Collaborate with the sales team to create compelling proposals and presentations Conduct market research to stay informed about competitors and market trends Analyze customer needs and preferences to tailor offerings accordingly Collaborate with the project management team to ensure successful implementation of industrial automation solutions Provide technical input during the project planning and execution phases Requirements Bachelors degree in Engineering or relevant field years of experience in sales preferably in industrial automation Strong knowledge and experience with PLC and SCADA systems Proven track record of meeting or exceeding sales targets Excellent communication and interpersonal skills Familiarity with the AUH market and its industrial landscape Benefits Attractive Salary Benefits - Bachelor's degree in (Engineering or relevant field). - 3-4 years of experience in sales, preferably in industrial automation. - Strong knowledge and experience with PLC and SCADA systems. - Proven track record of meeting or exceeding sales targets. - Excellent communication and interpersonal skills. -

Familiarity with the AUH market and its industrial landscape.

#J-18808-Ljbfrr

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