

Sales Engineer - Irrigation Landscaping

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Company: Caliberly

Location: abu dhabi

Category: other-general

Sales and Business Development: Identify and pursue new business opportunities in the field of Irrigation and Landscaping. Develop and maintain strong relationships with clients, contractors, and consultants. Achieve sales targets and contribute to the overall growth of the business. **Technical Expertise:** Possess in-depth knowledge of Irrigation and Landscaping products and their applications. Provide technical assistance to clients, offering solutions tailored to their specific needs. Stay updated on industry trends, product developments, and competitor activities. **Client Engagement:** Conduct product presentations and demonstrations for clients. Respond promptly to client inquiries and provide comprehensive pre-sales and after-sales support. **Project Coordination:** Collaborate with project managers and engineers to ensure the successful execution of irrigation and landscaping projects. Participate in project meetings, offering technical insights and recommendations. **Market Analysis:** Conduct market research to identify potential clients, projects, and market trends. Prepare regular reports on sales activities, market conditions, and competitor activities. **Qualifications:** Bachelor's degree in Mechanical Engineering (B. Tech - Mechanical). Minimum of 2-3 years of sales experience in the UAE, specifically in Irrigation and Landscaping products. Proven track record of achieving and exceeding sales targets. Strong technical knowledge of irrigation systems, landscaping products, and related equipment. Excellent communication and presentation skills.

#J-18808-Ljbffr

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