

Sales Engineer Jobs in Dubai | Al Rostamani Group Careers

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Company: Al Rostamani Group

Location: dubai

Category: other-general

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Description:

Support the Solar Energy Division to enable the company to become the preferred contractor in Solar Energy EPC (Energy Performance Contracting) domain. Responsible for

sales across the SME, corporate, commercial and industrial PV market.

Job Responsibilities:

Allocate & communicate with potential leads and transfer them to solid contacts.

Maintain & update sales contacts & accounts.

Build up meetings requests for presentations, site surveys and higher level contract negotiations.

Open closed doors to sell our services to potential clients as per business plan.

Job Requirements:

Must have a Bachelor's degree in Engineering (preferably in Electrical or, renewal energy) from a reputed institution.

Certification related to Solar (from a recognized Govt. or private certifying body/s)

Must have minimum of 3-5 years of total country-specific work experience, of which, more than 2 years in to Sales Dept. of Solar Energy performance contracting/ EPC company in a similar role in the UAE.

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