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## Sales Engineer Jobs In Sharjah | HUBER Technology US & CA

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Location: sharjah

Category: other-general

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Excellent Sales and Negotiation skills.

Good Oral & Written Arabic & English – Preferred.Apply Also:Administrative Work Jobs In Sharjah | Clap-by IncResponsibilitiesSales for Spare Parts for Waste Water Treatment Equipment / Installation Service.

Knowledge in preventive & pro-active service sales (spare parts/ repair/ rehabilitation).

Prepare, Send Out and Follow up Quotations with Technical Support, Commercial Negotiations until Sale Close Out as per Company Sales Procedure.

Providing the key after sales linkages between the existing customer base and the infrastructure enabling the sales & service work to occur efficiently.

Interpret Client's Needs & Optimize Offers & Solutions to Maximize the Potential Chance of Award and Profit.

Establishes & Maintain Key Accounts in the Core Fields & Designated Market including Key Customer Relationships (Authorities, Contractors, Consultants and End Users).Apply

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RequirementRepresent the Company at Meetings, Presentations, Webinars & Other Public Events etc.

Provide Technical Input and Support for Company Webinars, Case Studies, Presentations, Newsletters etc.

Prepare Sales & Related Reports by Collecting, Analyzing and Summarizing Relevant Information and Trends.

Liaise and Report to Senior Management to ensure Company's High Standards and Continuous Improvement. Apply Also: Dubai Taxi Vacancies 2023 || Walk in Interview For Taxi Driver (Hiring Urgent )

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