

Sales Engineer Jobs In Sharjah | Jobmaze FZ LLC

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Company: Jobmaze FZ LLC

Location: Sharjah

Category: architecture-and-engineering

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About the job

Generate leads and sales opportunities to meet the company's business and growth plans and sales targets and manage the communication with the clients, making sure all client requests/inquiries are attended to.

Establishing market penetration in commercial interiors in the UAE and wider GCC, generating opportunities through contacts, networking, and associations.

Identifying and winning major fit-out projects, developing knowledge of key accounts, and responding quickly and effectively to tender.

Liaise with the design and execution teams throughout the process to make sure all client requirements are met. Negotiate agreements in coordination with the other departments and the senior management.

Requirements :

The ideal candidate will have a minimum of 3 to 5 years of interior fit-out project sales experience, preferably in the turnkey and interior works sector, commercial construction.

Proven record of accomplishment within the interior industry and experience in dealing with clients.

Experience networking among the construction and design/architecture community in

Dubai or other UAE-based clients is an added advantage.

Should have a Valid UAE Driving License

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