

# United Arab Emirates Jobs Expertini®

## Sales Engineer Projects Jobs In Abu Dhabi | Hauberk Gulf Trading & Services

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Company: Hauberk Gulf Trading & Services

Location: abu dhabi

Category: other-general

Sales Engineer Projects Jobs In Abu Dhabi | Hauberk Gulf Trading & Services

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Key to generating solution-based business development opportunities for some of our largest and most important customers. This means we'll depend on you to use your creativity and expertise to transform ambiguous and often complex opportunities to signifying this role, you'll also support the growth of the business by providing technical sales support for customers and including pre and post client interaction throughout the sales process.

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Responsibilities Identify and pursue new business opportunities in the marine and Industrial sector.

Develop and maintain relationships with key customers and industry stakeholders.

Face-to-face customer interactions with set objectives and targets

Grow sales through local channels both through existing key customers and business development/new opportunities. Apply Also Materials Planner – Onsite Jobs in Dubai |

Raytheon Technologies

Requirement Knowledge in industrial products in UAE market driving sales, business development, in a technical environment

Proven experience in technical sales of industrial or marine products

Strong communication and presentation skills.

Proven track record of achieving sales targets.

Strong problem-solving and analytical skills.

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