United Arab Emirates Jobs Expertini®

Sales Engineer

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Company: Prokoders Location: united arab emirates Category: other-general

We are seeking a talented Sales Engineer to join our team and play a key role in driving revenue growth, building strong client relationships, and providing technical expertise to support our sales efforts. As a Sales Engineer, you will combine your technical knowledge with your sales skills to understand client needs, demonstrate the value of our products or services, and help close deals. Duties Collaborate with the sales team to understand customer requirements and provide technical solutionsConduct product demonstrations, presentations, and technical discussions with clientsDevelop and deliver customized proposals and solutions to meet client needsServe as a technical resource for customers, answering guestions and addressing concernsProvide feedback to the product development team based on customer interactions and market insightsRequirements Bachelor's degree in Engineering, Computer Science, or a related technical fieldProven experience in technical sales, sales engineering, or a similar roleStrong communication and presentation skillsAbility to understand and explain complex technical concepts to non-technical audiences Excellent problem-solving skills and attention to detailAdditional Skills:Experience with CRM systems and sales toolsKnowledge of industry-specific technologies and trends Ability to work collaboratively with cross-functional teamsCustomer-focused mindset with a passion for delivering exceptional serviceWe'd Love to Hear from You! Let's Chat About Your Business Needs and How We Can Help. #J-18808-Ljbffr

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