

United Arab Emirates Jobs Expertini®

Sales Executive | AG Auto By Al Ghurair Dubai

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Company: AG Auto By Al Ghurair

Location: dubai

Category: other-general

Sales Executive | AG Auto By Al Ghurair Dubai

AG Auto has the expertise and vision, which makes it amongst the leading automobile companies in the United Arab Emirates. It has the businesses of automobile trading, dealership development, spare parts and multi-brand service.

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Sales Executive : Used cars

Previous experience in automotive sales, preferably in the used car segment.

Strong interpersonal and communication skills.

Knowledge of financing options and the ability to explain them to customers.

Familiarity with DMS software and sales tracking tools.

Excellent negotiation and closing skills.

Valid driver's license.

Sales and Customer Service :

Greet customers and understand their vehicle needs. Showcase available used cars and provide information on features, specifications, and pricing.

Product Knowledge:

Stay updated on the features, specifications, and conditions of all used cars in inventory.

Paperwork and Documentation:

Assist customers in completing necessary paperwork for vehicle purchases.

Coordinate with the finance department, banks to facilitate smooth transactions of auto loan

Relationship Building:

Build and maintain positive relationships with customers to encourage repeat business and referrals. Follow up with customers post-sale to ensure satisfaction and address any concerns.

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