

Sales Executive – Arabic Speaker Jobs in Fujairah | Rotana Careers

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Company: Rotana

Location: fujairah

Category: other-general

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Description:We are currently seeking for passionate and dynamic guest focused Sales professionals who pride themselves on their ability to deliver extraordinary levels of customer service and provide creative solutions to our guests.

Job Responsibilities:Maintain a high level of exposure for the hotel through direct sales.

Ensure comprehensive and complete coverage of own portfolio, covering all levels of accounts' managerial and departmental executives for a comprehensive client servicing, achieving targets and maximum productivity.

Implement and execute all sales objectives and action plans to reach and exceed targets set.

Ensure that selling strategies are adhered to during negotiations and maximize up selling opportunities whenever possible.

Provide feedback on changing marketing conditions, including trends in the competition, as a result of direct sales solicitation, telephone and / or direct mail.**Job Requirements:**You should be holding preferably a degree in sales & marketing and minimum two years post graduate work experiences in a similar position. Good computer skills and a perfect command of English is a must.#J-18808-Ljbffr

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