

# United Arab Emirates Jobs Expertini®

## Sales Executive

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Company: OrionTEK

Location: dubai

Category: other-general

Key Responsibilities: 1. Sales Generation: . Identify and pursue new business opportunities to achieve sales targets. . Develop and maintain a strong pipeline of potential clients through effective prospecting and lead generation. . Collaborate with the sales team to strategize and implement sales plans. 2. Client Relationship Management: . Build and maintain strong relationships with existing and potential clients. . Understand clients' needs and tailor solutions to meet their specific requirements. . Provide exceptional customer service to enhance client satisfaction and loyalty. 3. Promotion of AC Duct Cleaning Services: . Educate clients on the benefits of AC duct cleaning and maintenance services. . Present and demonstrate our services to potential clients, highlighting the value proposition. . Effectively communicate technical aspects of the services to non-technical clients.

Requirements: 1. Minimum 3 years of experience in a sales role within the cleaning industry. 2. Graduation degree in a relevant field. 3. A valid driver's license is mandatory. 4. Excellent communication and interpersonal skills. 5. Knowledge of AC duct cleaning and maintenance services is a plus.

#J-18808-Ljbffr

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