

United Arab Emirates Jobs Expertini®

Sales Executive

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Company: Shams Al Manama Real Estate

Location: Dubai

Category: sales-and-related

Setting sales goals and developing sales strategies. Researching prospects and generating leads. Contacting potential and existing customers on the phone, by email, and in person. Handling customer questions, inquiries, and complaints. Preparing and sending quotes and proposals. Managing the sales process through specific software programs. Building and maintaining a CRM database. Meeting daily, weekly, and monthly sales targets. Disclaimer: Drjobs.ae is only a platform that connects job seekers and employers. Applicants are advised to conduct their own independent research into the credentials of the prospective employer. We always make certain that our clients do not endorse any request for money payments, thus we advise against sharing any personal or bank-related information with any third party. If you suspect fraud or malpractice, please contact us via contact us page. Our goal is to make hiring as easy as possible. We find the right talent for every company, ensuring that each candidate finds a job they enjoy. Dr.Job FZ LLC provides 360-degree AI-powered recruiting and job search solutions. If you are looking for a job and haven't found your chance yet, you can upload your profile on our website and find thousands of opportunities globally! Our platform gives you the flexibility you need to thrive in today's market by allowing you to apply for all different kinds of jobs, whether they are full- or part-time, remote or on-site.

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