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Sales Executive – Electric Car Brand Jobs in Dubai | Al Futtaim Careers

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Company: Al Futtaim Location: Dubai Category: sales-and-related

1- Sales Executive – Electric Car Brand
Job: Full Time
Location: Dubai, UAE
Description:

The Sales Executive will work together with the wider Electric Car Brand team to consistently deliver on an incredible educational, immersive, and exciting experience to all current and future customers. The team will be the front line and brand advocates, supporting their mission by creating memorable experiences for the Electric Car Brand visitors.

Job Responsibilities:

Provide a tailored experience based upon guests' specific interests and agenda Educate and inspire guests by answering their questions Turn curiosity into intense interest by introducing people to the exciting vehicle and services that the Eclectic Car Brand offers Build and maintain long-term business relationships with customers Schedule test drives and follow up on the customers by walking them through the purchasing process

Job Requirements:

A minimum of 2 years of experience in a progressive, client-oriented luxury retail or airline industry that can showcase their high level of customer experience acumen, strong branded experiences, drama, public speaking, teaching, sales, event planning or customer care will be positively considered

Fluent in English is a must while Arabic language is a great Advantage

This role will require a valid driving license, an acceptable safe driving record, and the ability to work evenings and weekends.

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