

Sales Executive

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Company: Al Mulla Group

Location: fujairah

Category: other-general

Description :

Chocolate Sales person in Fujairah (Male Candidate // Preferred Philippine national)

Full Job Description

We are looking for wise Sales male person in Fujairah (Preferred Philippine national) , who have prior experience in sales items and distribution as well as development procedure .

Responsibilities

Calling clients and booking physical meetings.

Follow up with the clients to close the successful deals.

Achieving monthly targets.

Submission of daily sales and visited customers report.

Researching the needs of Target Audience

Generating the relevant leads

Identifying new sales leads and reaching the right person.

Researching organisations and individuals online to identify Potential leads

Pitching products and/or services

Contacting potential clients via Skype, email, or phone to establish rapport and set up web-meetings

Oversee the sales process to attract new clients

Research and identify new market opportunities

Required Skills & Experience

3-5 years of sales sector Experience

Excellent communication skills

Arabic OR English languages are musts

Well presentable

Target oriented

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