

# United Arab Emirates Jobs Expertini®

## Sales Executive – Indoor Air Quality

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:SEIAQ0122Date posted:06 Jan 2022Nationality:Education:Bachelor's

DegreeExperience:Indoor Air Quality and SalesKeywords / Skills:Job Description: A Fortune

500 Electronics and Electrical Manufacturer is looking for Product Marketing Manager to

manage their Indoor Air Quality product line.Position is based in Dubai, UAE.Job

ResponsibilitiesIndoor Air Quality Division is mainly dealing with products like Vent Fan, Ceiling

Fans, Air Purifiers, Air Curtains, Electric Fans, Rangehood etc.PSI Meeting/Order

confirmationAppointing new customer in Africa to increase Brand visibilityTimely Collection

of paymentArranging product seminar and trainingsSupporting distributor in opening new

accounts in Retail & B2BCollecting market insight & report to management on timeCollecting

payment on time/shipping materials on timeMarketing activities/collection of market

insightIdentifying gaps in market with regards to new product and provide sufficient market info

to help develop new products.Skills, Knowledge and Experience RequiredFluent in English,

Arabic or relevant bilingual skill will be an added advantageAble to complete given task with

set timelines with accuracyAble to manage work pressure and deliver with finesse.Presentable

and confident in presenting ideas to external/internal customers.B.E. – Electrical or

MechanicalMBA degree will be an added advantageProficient in MS officeGood Presentation

SkillsExcellent interpersonal and communication skillsAbility to Interact with multi-cultural

personnel

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