

United Arab Emirates Jobs Expertini®

Sales Executive – Indoor Air Quality

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Company: Candid Me

Location: Dubai

Category: sales-and-related

Please mention job title and reference no. in the subject line Reference no : SEIAQ0122

Date posted: 06 Jan 2022 Nationality: Education: Bachelor's Degree Experience Indoor Air

Quality and Sales Keywords / Skills: Job Description: A Fortune 500 Electronics and

Electrical Manufacturer is looking for Product Marketing Manager to manage their Indoor Air

Quality product line. Position is based in Dubai, UAE. Job Responsibilities Indoor Air Quality

Division is mainly dealing with products like Vent Fan, Ceiling Fans, Air Purifiers, Air Curtains,

Electric Fans, Rangehood etc. PSI Meeting/Order confirmation Appointing new customer in

Africa to increase Brand visibility Timely Collection of payment Arranging product seminar

and trainings Supporting distributor in opening new accounts in Retail & B2B Collecting

market insight & report to management on time Collecting payment on time/shipping materials on

time Marketing activities/collection of market insight Identifying gaps in market with regards to

new product and provide sufficient market info to help develop new products. Skills,

Knowledge and Experience Required Fluent in English, Arabic or relevant bilingual skill will

be an added advantage Able to complete given task with set timelines with accuracy Able to

manage work pressure and deliver with finesse Presentable and confident in presenting

ideas to external/internal customers. B.E. – Electrical or Mechanical MBA degree will be an added

advantage Proficient in MS office Good Presentation Skills Excellent interpersonal and

communication skills Ability to Interact with multi-cultural personnel

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