

United Arab Emirates Jobs Expertini®

Sales Executive - Interior Fitout Company

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Company: Al Afia Furnishing

Location: Dubai

Category: healthcare-practitioners-and-technical

We are a leading interior fitout company based in Dubai, UAE, specializing in providing high-quality interior solutions for residential and commercial spaces.

we are currently seeking a dynamic and experienced Sales Executive to join our team.

Responsibilities:

Generate leads and identify new business opportunities within the target market segments.

Develop and maintain strong relationships with clients, architects, designers, contractors, and other stakeholders.

Conduct presentations and product demonstrations to potential clients.

Prepare and present proposals, quotations, and contracts to clients.

Negotiate terms and close sales deals to achieve revenue targets.

Coordinate with the project management team to ensure smooth execution of projects.

Stay updated with industry trends, market conditions, and competitor activities.

Requirements:

Minimum of 2 years of sales experience in the interior fitout industry in Dubai.

Proven track record of achieving sales targets and driving revenue growth.

Strong networking and relationship-building skills.

Excellent communication, negotiation, and presentation skills.

Ability to work independently and as part of a team in a fast-paced environment.

A valid UAE driving license is mandatory.

Bachelor's degree in Business Administration, Marketing, or a related field is preferred.

we encourage you to apply. We offer a competitive salary package, commission structure, and opportunities for career advancement.

To apply, please send your updated resume along with a cover letter to [HIDDEN TEXT].

Kindly mention Sales Executive - Interior Fitout in the subject line of your email.

We thank all applicants for their interest in joining our team. Only shortlisted candidates will be contacted for further evaluation.

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