

# United Arab Emirates Jobs Expertini®

## Sales Executive Job Vacancies in Dubai | UAE Jobs 2022

[Apply Now](#)

Company: Al Rostamani Group

Location: , Dubai, United Arab Emirates

Category: sales-and-related

Al Rostamani Group Careers is Looking to Hire Following Staff – Sales Executive Job Vacancies in Dubai | UAE Jobs 2022

About Al Rostamani Group

Al Rostamani Group is a holding company that has investments in industries like automobile, trading, construction, forex & communications. Dubai, Dubai, United Arab Emirates. AW Rostamani Group, also known as “AWR”, is a privately held company established in 1954 in Dubai, United Arab Emirates, by Al Rostamani brothers, Abdullah and Abdul Wahid Al Rostamani. The company is headquartered in Dubai and employs over 3,800 workers

Job Description

Develop, maintain and strengthen business relationships with customers and companies in general from any type by doing a regular visit to their premises to achieve sales targets and customer satisfaction standards in the designated area.

Job Responsibilities

Research and identify new business opportunities – including growth areas, trends, new customers, partnerships, – or new ways of reaching existing markets

Visit prospective customer at commercial, industrial, or other establishments to show samples or catalogs, and to inform them about product pricing, availability, and advantages

Develop, present, or respond to proposals for specific customer requirements, including

request for proposal responses and/or requirement-specific solutions

Collaborate with technical teams to understand customer requirements, to promote the sale of company products, and to provide sales support, if necessary

Work with the customer to establish a common set of goals and objectives linked to the account plan with a focus on value creation, mutual ownership and execution

Keep informed on industry news and trends, products, services, competitors and the latest product-line developments in order to aid customer in their buying decisions

Negotiate prices or terms of sales or service agreements as per set guidelines, and secure the orders or renew the orders

Open new customer's account fulfilling necessary administrative requirements of company

Improve sales and profitability through increased dealer network and/or volume throughput in new or existing customer base

Advise dealers and distributors on policies and operating procedures to ensure functional effectiveness of business

Inform customers of estimated delivery schedules, service contracts, warranties, or other information pertaining to purchased products

Monitor and review sales performance versus the set targets of customer and proactively address problems in order to ensure consistent targets achievement

Provide sales status reports (daily, weekly, monthly) as may be required by the Sales Manager to ensure necessary actions are taken

Provide feedback to Sales Manager on market conditions, competitive products, policies, distribution activities, advertising initiatives, etc., that will aid decisions on sales strategies in his area

Assist credit control team in collection resolving customer disputes

Comply with the company QMS requirements

## Job Requirements

Min. Higher Secondary, Diploma

Bachelor degree would be preferable

Min 3 years in the UAE

#J-18808-Ljbffr

[Apply Now](#)

#### Cross References and Citations:

1. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Statistics [jobs Jobs , Dubai, United Arab Emirates Statistics jobs ↗](#)
2. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Wow [jobs Jobs , Dubai, United Arab Emirates Wow jobs ↗](#)
3. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Scholar [jobs Jobs , Dubai, United Arab Emirates Scholar jobs ↗](#)
4. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Cardiologist [jobs Jobs , Dubai, United Arab Emirates Cardiologist jobs ↗](#)
5. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Ny [jobscentral Jobs , Dubai, United Arab Emirates Ny jobscentral ↗](#)
6. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Logistics [jobs Jobs , Dubai, United Arab Emirates Logistics jobs ↗](#)
7. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Hr [jobs Jobs , Dubai, United Arab Emirates Hr jobs ↗](#)
8. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Southafrica [jobs Jobs , Dubai, United Arab Emirates Southafrica jobs ↗](#)
9. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Warehouse [jobsnearme Jobs , Dubai, United Arab Emirates Warehouse jobsnearme ↗](#)
10. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Ukraine [jobs Jobs , Dubai, United Arab Emirates Ukraine jobs ↗](#)
11. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Free-job-alerts [Jobs , Dubai, United Arab Emirates Free-job-alerts ↗](#)
12. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 Boston [jobs Jobs , Dubai, United Arab Emirates Boston jobs ↗](#)

13. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 [Chinajobs Jobs , Dubai, United Arab EmiratesChinajobs ↗](#)
14. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 [Sustainabilityjobs Jobs , Dubai, United Arab Emirates Sustainabilityjobs ↗](#)
15. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 [LuxembourgjobsJobs , Dubai, United Arab Emirates Luxembourgjobs↗](#)
16. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 [MoscowjobsJobs , Dubai, United Arab EmiratesMoscowjobs↗](#)
17. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 [Contentwriterjobs Jobs , Dubai, United Arab Emirates Contentwriterjobs ↗](#)
18. Sales Executive Job Vacancies in Dubai | UAE Jobs 2022 [GhanajobsJobs , Dubai, United Arab EmiratesGhanajobs↗](#)
19. Sales executive job vacancies in dubai | uae jobs 2022 [Jobs , dubai, united arab emirates ↗](#)
20. AMP Version of Sales executive job vacancies in dubai | uae jobs 2022 [↗](#)
21. Sales executive job vacancies in dubai | uae jobs 2022 , dubai, united arab emirates [Jobs ↗](#)
22. Sales executive job vacancies in dubai | uae jobs 2022 [Jobs, dubai, united arab emirates ↗](#)
23. Sales executive job vacancies in dubai | uae jobs 2022 [Job Search ↗](#)
24. Sales executive job vacancies in dubai | uae jobs 2022 [Search ↗](#)
25. Sales executive job vacancies in dubai | uae jobs 2022 [Find Jobs ↗](#)

Source<https://ae.expertini.com/jobs/job/sales-executive-job-vacancies-in-dubai-uae-jobs---dubai-united-arab-al-rostamani-group-411-109330/>

Generated on: 2024-04-30 by [Expertini.Com](#)