

Sales Executive Jobs in Abu Dhabi | Majid Al Futtaim Careers

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Company: Majid Al Futtaim

Location: abu dhabi

Category: other-general

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Jobs Click Here Description:

The role of the Sales Executive will manage sales for the schools, travel trade, birthday and corporate event segments for Snow Abu Dhabi and ensure a seamless booking process and delivery of guest experience.

Job Responsibilities: Manages the booking process as the key point of contact for all Sales segments in line with the defined processes

Sales segments to be managed include government entities, schools, corporate events, birthdays and travel trade

Gathers requirements and specifications for school visits, corporate events and birthdays and liaises with key internal and/or external stakeholders to ensure seamless delivery

Provides an accurate and detailed event briefing to Operations covering off all elements of an event that need to be delivered with accurate timings and detailed special requests where required

Attends each event and directs activities from start to finish to ensure the event's success

Performs post-event evaluation to ensure client satisfaction and documents any issues for future learning and enhancements

Job Requirements: Minimum 2-3 years of experience working in a sales role within the hospitality industry within the UAE or region (could be a hotel, for a DMC or an attraction)

Degree or Diploma equivalent in Hospitality or 5+ years' work experience preferred #J-18808-Ljbffr

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