

# United Arab Emirates Jobs Expertini®

## Sales Executive Jobs in Al Ain | Al Futtaim Jobs in UAE

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Company: Al Futtaim

Location: al ain

Category: other-general

## Sales Executive Jobs in Al Ain | Al Futtaim Jobs in UAE

Description:

Responsible for identifying, qualifying, and initiating business with Fleet Accounts and to develop these accounts to accurately identify sustainable growth.

Job Responsibilities:Identifies business opportunities by establishing the contacts with the fleet customer prospects and analyzing sales options.

Maintains relationship with clients by providing support, information and recommending solutions.

Identifies product improvements by remaining current on industry trends, market activities and competitors.

Prepares reports by collecting, analyzing, and summarizing information.Job

Requirements:Bachelor's Degree

Valid UAE driver's license

Proficient in English

2 years' experience in a commercial, business to business sales or major account sales

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