

## Sales Executive Jobs In Dubai 2022 | PVH

[Apply Now](#)

Company: PVH

Location: , Dubai, United Arab Emirates

Category: sales-and-related

### Sales Executive Jobs In Dubai 2022 | PVH

#### Job Responsibilities:

Ensure a fully aligned, go-to-market (GTM) process for your assigned product category, from range plan thru to sell-in-analysis, and ensure knowledge and best practices are shared and information flows freely, for your product category;

Gain consumer, competition & marketplace insights for your assigned product category and deliver that information to MEA+ leadership, brand/division & country teams;

Actively share consumer, competition & marketplace analytics that help the Sales Director to identify new product opportunities and to create the future for the region;

Embrace the consumer assortments strategy from the brand/division & add country relevance to ensure a premium, differentiated & elevated marketplace and deliver outstanding consumer-relevant outfits;

Possess a talent in assortment creation to help the team deliver an edited offering that clearly highlights product stories and makes a lasting impression on the consumer;

Deliver an assortment that contributes to an elevated in-store brand experience for the consumer whilst maximizing revenues and profit;

Influence the global range plan for your product category, to ensure seasonal needs are met, by embracing core merchandising principles;

Work with the team to understand how the range plan comes to life in DCR thru visual line plans and samples and assess whether our consumer needs will be met and thus targets

achieved;

Set up the best-in-class showroom;

Work with international partners located across 25 countries to provide training & education programs to the local sales teams to maximize product knowledge and drive sell-out results for your assigned product category;

Use sell-out data to provide clear & concise analysis to help drive key learnings for subsequent seasons through a strong sell-in-analysis.

#### Job Requirements:

3-7 years of related work experience;

A strong experience with (sales) data analytics;

Experience with building a product range (for example as a buyer, merchandiser, or in a sales position);

Proven strategic thinking and project management experience gained within a fast-paced sales environment ideally within the apparel, retail or FMCG sector;

Good stakeholder management skills and the ability to build relationships with ease;

You'll be a commercially astute and confident decision maker, communicating with impact across all levels;

You will work well with change, being able to quickly adapt and work with pace;

You'll have good negotiation skills, always backing yourself with data & insights;

You'll be experienced in delivering results through executing and driving sales strategies.

#J-18808-Ljbffr

[Apply Now](#)

#### Cross References and Citations:

**1. Sales Executive Jobs In Dubai 2022 | PVH Cardiologistjobs Jobs , Dubai, United Arab Emirates Cardiologistjobs ↗**

2. Sales Executive Jobs In Dubai 2022 | PVH PublicrelationsjobsJobs , Dubai, United Arab Emirates Publicrelationsjobs↗
3. Sales Executive Jobs In Dubai 2022 | PVH UnitedstatesjobsJobs , Dubai, United Arab Emirates Unitedstatesjobs↗
4. Sales Executive Jobs In Dubai 2022 | PVH Ukjobscentral Jobs , Dubai, United Arab EmiratesUkjobscentral ↗
5. Sales Executive Jobs In Dubai 2022 | PVH Medicalnursejobs Jobs , Dubai, United Arab Emirates Medicalnursejobs ↗
6. Sales Executive Jobs In Dubai 2022 | PVH Directorjobs Jobs , Dubai, United Arab EmiratesDirectorjobs ↗
7. Sales Executive Jobs In Dubai 2022 | PVH FindparttimejobsJobs , Dubai, United Arab Emirates Findparttimejobs↗
8. Sales Executive Jobs In Dubai 2022 | PVH Thejobsnearme Jobs , Dubai, United Arab EmiratesThejobsnearme ↗
9. Sales Executive Jobs In Dubai 2022 | PVH Maxillofacialjobs Jobs , Dubai, United Arab Emirates Maxillofacialjobs↗
10. Sales Executive Jobs In Dubai 2022 | PVHMathematicsjobsJobs , Dubai, United Arab Emirates Mathematicsjobs↗
11. Sales Executive Jobs In Dubai 2022 | PVHNeurologistjobs Jobs , Dubai, United Arab Emirates Neurologistjobs ↗
12. Sales Executive Jobs In Dubai 2022 | PVHPilotjobsnearme Jobs , Dubai, United Arab Emirates Pilotjobsnearme ↗
13. Sales Executive Jobs In Dubai 2022 | PVHNodejobs Jobs , Dubai, United Arab EmiratesNodejobs ↗
14. Sales Executive Jobs In Dubai 2022 | PVHTollywoodjobsJobs , Dubai, United Arab EmiratesTollywoodjobs↗
15. Sales Executive Jobs In Dubai 2022 | PVHNotaryjobsJobs , Dubai, United Arab EmiratesNotaryjobs↗
16. Sales Executive Jobs In Dubai 2022 | PVHGhanajobsJobs , Dubai, United Arab EmiratesGhanajobs↗
17. Sales Executive Jobs In Dubai 2022 | PVHPhoenixjobsJobs , Dubai, United Arab EmiratesPhoenixjobs↗
18. Sales Executive Jobs In Dubai 2022 | PVHBangladeshjobs Jobs , Dubai, United

## Arab Emirates Bangladeshjobs ↗

19. Sales executive jobs in dubai 2022 | pvh Jobs , dubai, united arab emirates ↗
20. AMP Version of Sales executive jobs in dubai 2022 | pvh ↗
21. Sales executive jobs in dubai 2022 | pvh , dubai, united arab emirates Jobs ↗
22. Sales executive jobs in dubai 2022 | pvh Jobs , dubai, united arab emirates ↗
23. Sales executive jobs in dubai 2022 | pvh Job Search ↗
24. Sales executive jobs in dubai 2022 | pvh Search ↗
25. Sales executive jobs in dubai 2022 | pvh Find Jobs ↗

Source: <https://ae.expertini.com/jobs/job/sales-executive-jobs-in-dubai-2022-pvh--dubai-united-arab-pvh-411-109745/>

Generated on: 2024-04-29 by Expertini.Com