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Sales Executive Jobs In Dubai | Black & Grey

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Company: Black & Grey

Location: Dubai

Category: sales-and-related

Sales Executive Jobs In Dubai | Black & Grey

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Black & Grey HR is recruiting for a Stainless Steel Manufacturing company in Dubai, UAE. Our client is looking to hire a Sales Executive who will be responsible for setting up the annual sales goals for the company and works towards achieving them.

Responsibilities:

Actively seek out new sales opportunities through cold calling, networking and social media

Set up meetings with potential clients and listen to their wishes and concerns

Prepare and deliver appropriate presentations on products and services

Create frequent reviews and reports with sales and financial data

Ensure the availability of stock for sales and demonstrations

Participate on behalf of the company in exhibitions or conferences

Negotiate/close deals and handle complaints or objections

Collaborate with team members to achieve better results

Gather feedback from customers or prospects and share with internal teams

Requirements:

Specialized in the Sales of Metal Industry – specifically stainless steel (pipes, tubes, sheets, coils)

Needs to have 5 years' experience in the UAE

Valid UAE Driving License

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