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1- Sales Executive

Job: Full Time

Location: Dubai, UAE

Job Responsibilities: Recommend, develop promotional action plans focused on meeting GSA principal's revenue targets

Participate and actively contribute to planning sessions by providing constructive feedback and customer

Review and monitor sales strategies in the territory and provide recommendations the customer to ensure

Gather and analyse competitor intelligence and market trends with action-based data to support

Achieve / exceed revenue & passenger targets within the allocated area of work, to support the growth

Job Requirements: 12 yrs schooling or equivalent

5+ yrs Sales experience in the Travel or Airline industry.
Experience in the travel / Airline industry including 3 years in outdoor sales and marketing capacity.

Current experience and knowledge of travel trade distribution essential. #J-18808-Ljbffr

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