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Sales Executive Jobs In Dubai | HumLog

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As a Sales Executive, you will play a crucial role in expanding our client base and creating new business opportunities in the dynamic event and exhibition industry of the UAE. You will be responsible for identifying and targeting potential clients, building and nurturing relationships, and ultimately securing new projects and partnerships.

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Responsibilities Identify and research potential clients and target markets in the UAE.

Develop and maintain a strategic sales plan to achieve sales targets and company objectives.

Actively prospect, engage, and establish relationships with key decision-makers in prospective client organizations.

Conduct presentations and product demonstrations to prospective clients, showcasing our capabilities and services.

Prepare and submit compelling proposals and quotations to clients.

Negotiate contracts and terms, ensuring mutually beneficial agreements. Apply Also: AVS Manager in Dubai | Amazon

Requirement Bachelor's degree in Business, Marketing, or a related field.

Proven track record in business development, sales, or a similar role within the event and exhibition industry.

Strong understanding of the event and exhibition industry in the UAE, with an existing

network of contacts and clients.

Excellent communication and negotiation skills.

Self-motivated, target-driven, and able to work independently.

Ability to think creatively and develop innovative solutions for clients.

Proficiency in MS Office and CRM software. Apply Also: LuLu Hypermarket Careers

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