

## Sales Executive Jobs In Dubai | Orro Interior Design LLC

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Company: Orro Interior Design LLC

Location: Dubai

Category: sales-and-related

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The candidate for this position will excel at creating and closing new opportunities. By using a consultative approach to selling, this person will use their expertise to identify and qualify leads, leading to sales opportunities with both new and existing customers.

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### Responsibilities

Meet and exceed sales targets

Successfully create business from new and existing customer accounts

Manage complex negotiations with senior-level executives

Build rapport and establish long term relationships with customers

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### Requirement

2-5 years' quota carrying sales experience

Experience and working knowledge of CRM systems

Demonstrable track record of over-achieving quota

Strong written and verbal communication skills

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