

# United Arab Emirates Jobs Expertini®

## Sales Executive Jobs In Dubai UAE 2023 | Minor International

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Company: Minor International

Location: Dubai

Category: sales-and-related

Sales Executive Jobs In Dubai UAE 2023 | Minor International

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Responsibilities:

You will be the Salespoint of contact for all existing and potential customers to the hotel and will negotiate and confirm all events within the guidelines of the Hotels Sales Strategy. Additionally you will identify up-selling opportunities, maximize revenue through catering and group bookings, and provide efficient and effective service to handle customer inquiries within predefined parameters in order to close sales. You will report directly to the Sales Manager.

Requirements:

Bachelor Degree in any field

At least 2 years experiences in Sales & Marketing

Strong in inter-personal and leadership skills

Experience in hotel/property management or the entertainment business

Proficiency in English communication

Strong in driving results and good negotiation techniques

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