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We are looking for an experienced and self-driven Tele sales Representative to join our Sales team! As a Tele sales Representative, you will be responsible for generating calls to potential customers with the main goal to achieve your sales quota.

Responsibilities:

Setting sales goals and developing sales strategies.

Researching prospects and generating leads.

Contacting potential and existing customers on the phone, by email, and in person.

Handling customer questions, inquiries, and complaints.

Preparing and sending quotes and proposals.

Managing the sales process through specific software programs.

Building and maintaining a CRM database.

Requirements:

High school diploma/GED.

1+ years of sales experience.

Excellent customer service and sales skills.

Strong verbal and written communicator.

Excellent phone and presentation skills.

#J-18808-Ljbffr

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