

## Sales Executive Jobs in Fujairah | Al Rostamani Group Careers

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Company: Al Rostamani Group

Location: , Dubai, United Arab Emirates

Category: sales-and-related

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### Job Responsibilities:

Handles Parts sales to workshop & counter customers.

Maintains a prospecting system to ensure additional business and contribute to the achievement of sales targets.

Raise invoices / sales slips / obtain credit authorization to ensure timely closure of the sales deal.

Advise management of loss sales / parts non-availability for management to take appropriate action.

Achieving sales targets.

Handle return spare parts as per policy.

Generate orders and upload on OEM portals based on parts movement to ensure parts availability required to maintain maximum service level.

Analyze the exception reports on critical stocks, lost sales, excess stocks etc. and take corrective action where necessary to improve parts availability and minimize stock obsolescence.

### Job Requirements:

Bachelor's degree preferably with an automobile background

2-4 years sales experience in automobile industry

Highly customer oriented & team player

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