

Sales Executive Jobs In Sharjah | Black & Grey HR

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Company: Black & Grey HR

Location: sharjah

Category: other-general

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Black & Grey HR is recruiting for a Stainless Steel Manufacturing company in Dubai, UAE. Our client is looking to hire a Sales Executive who will be responsible for setting up the annual sales goals for the company and works towards achieving them.

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Responsibilities

Conduct market research to identify selling possibilities and evaluate customer needs

Actively seek out new sales opportunities through cold calling, networking and social media

Set up meetings with potential clients and listen to their wishes and concerns

Prepare and deliver appropriate presentations on products and services

Create frequent reviews and reports with sales and financial data

Ensure the availability of stock for sales and demonstrations

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Requirement

Ensure the availability of stock for sales and demonstrations

Participate on behalf of the company in exhibitions or conferences

Negotiate/close deals and handle complaints or objections

Collaborate with team members to achieve better results

Gather feedback from customers or prospects and share with internal teams

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