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Sales Executive Jobs In Sharjah | Eternal Home

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Company: Eternal Home

Location: Sharjah

Category: sales-and-related

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This is a full-time on-site role located in Sharjah for a Sales Executive who has extensive experience in the tiles industry. The Sales Executive will be responsible for building and maintaining relationships with clients and ensuring the achievement of sales targets. The Sales Executive will also develop and implement sales strategies, analyze market trends, and coordinate with other members of the sales team and the production team.

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Responsibilities

Ability to work independently and as a team player, and to collaborate with other members of the sales team

Bachelor's degree or equivalent in business, marketing, or a related field

Fluent in English and Proficient in Arabic_LANGUAGE_

Willingness to travel frequently within the UAE

Valid UAE driving license

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Requirement

A minimum of 3-5 years of experience in sales in the tiles industry

Demonstrated ability to meet and exceed sales targets, and to plan and execute effective sales strategies

Extensive knowledge of the tiles industry, including market trends, products, and customer preferences

Excellent communication, negotiation, and interpersonal skills, with a customer-focused approach to sales

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