

Sales Executive Jobs In Sharjah | Ronak International

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Company: Ronak International

Location: Sharjah

Category: sales-and-related

Sales Executive Jobs In Sharjah | Ronak International

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We are eager to add an experienced Marble and Granite Sales Executive to join our team at Ronak Group in Sharjah. Growing your career as a full-time Marble and Granite & natural stones Industry as Sales Executive is a remarkable opportunity to develop your skills. If you are strong in sales & business development and have the right initiative for the job this is an exciting & concrete job opportunity, if interested Then you can apply for the position of Marble and Granite Sales Executive at Ronak International:

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Responsibilities

Develop and implement strategic sales plans to achieve company goals.

Maintaining and increasing sales of Marble and Granite

Build and maintain strong relationships with key clients and industry partners. Lead and motivate a team of sales professionals to meet or exceed sales targets.

Analyse market trends and competitor activity to identify new business opportunities. Collaborate with marketing and product development teams to ensure effective sales strategies.

Conduct sales presentations and negotiations with potential clients.

Complete knowledge about the product is necessary

Need to Identify business opportunities in the industry by researching and analyzing sales options.

Sells products by establishing contact and developing relationships with prospects and recommending solutions

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Requirement

Keeping up to date with products and competitors. Possess a professional, knowledgeable, positive and energetic attitude

Will be responsible for sales and marketing to procure orders and develop new dealers and distributors basically field work in domestic market, handling existing client and finalization of deals with customers

Keep informed about the competitor's selling policies, tactics, services and prices offered.

Work with customers or their representatives (designers, contractors etc.) in planning and product selection.

Uses strong consultative sales skills and interpersonal skills (both oral and written), attention to detail, strong follow-up skills and motivation to hook the customer

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