

United Arab Emirates Jobs Expertini®

Sales Executive Jobs in UAE | NFPC

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Company: National Food Products Company

Location: , , United Arab Emirates

Category: sales-and-related

1- Sales Executive

Job: Full Time

Location: UAE

Description:

The purpose of this position is to assist the Food Service channel to maximize on business opportunities and implement a standard business plan in the assigned channels.

This position is responsible to carry out the full scope of activities and processes for the Business Development, Customer Relationship and Lead Generating activities.

Job Responsibilities:

Achieving the set KPI/ Budget sales targets/ New Customer.

Identifying new business opportunities as per the agreed budget.

Proper distribution based on weightage and timing of the customers, 100% successful deliveries (entire operations).

Build and maintain healthy business relationship with NFPC customers by providing timely and appropriate service and products.

Job Requirements:

3+ years of sales experience in Food Service within the FMCG industry

Strong knowledge in UAE market

Proven ability to identify and convert new business opportunities

Strong communication, negotiation and analytical skills

#J-18808-Ljbffr

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