

United Arab Emirates Jobs Expertini®

Sales Executive | Johnson Controls Abu Dhabi

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Company: Paul Johnson Drywall, Inc.

Location: abu dhabi

Category: other-general

Sales Executive | Johnson Controls Abu Dhabi

At Johnson Controls (NYSE:JCI) we transform the environments where people live, work, learn and play. As the global leader in smart, healthy and sustainable buildings, our mission is to reimagine the performance of buildings to serve people, places and the planet.

You will be concentrated on project sales and installation solutions, growing our market share with new business customers in UAE, specifically in Abu Dhabi and driving the growth of business for Install division segment for Building Technology and Solutions with particular focus on Controls & Security portfolio.

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University Degree – bachelor's in electrical / Mechanical / Electronics / Instrumentation Engineering.

Minimum 7 years of sales experience focused on installation solutions for BMS & Security business within UAE region.

Proven track record of achieving sales within the UAE market. Demonstrable network of customer, consultant and client relationships in the Emirate of Abu Dhabi.

Customer focused and ability to build relationship with customers.

Organization skills and ability for multi-tasking in a fast-paced work environment.

Determined, results and self-driven, maturity and high team spirit are essential qualities to succeed in a dynamic environment.

Excellent written and verbal communication in English.

Valid UAE Driving License

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