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Sales Executive| Lals Group Dubai

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Company: Lals Group

Location: dubai

Category: other-general

Sales Executive| Lals Group Dubai

Lals Group has developed into a hugely successful family-owned business, since inception in 1979, with a diverse portfolio of home-grown and franchise operated brands across the GCC region.

Initially focused on retail, the business has diversified to include Mall Management, Distribution and Health & Fitness amongst various other ventures.

This is a full-time on-site role for a Sales Executive (Horeca) located in Dubai. The Sales Executive will be responsible for generating revenue by exploring business opportunities and selling products to Hotels, Restaurants and Catering (Horeca) clients. The Sales Executive will manage a set of assigned accounts and handle day-to-day interactions with customers, maintain good relationships, and ensure customer satisfaction.

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Qualifications

Excellent communication and negotiation skills

Ability to manage multiple accounts while prioritizing tasks efficiently

Sound knowledge of the Horeca Industry and Sales techniques

Proven track record of achieving sales targets

Strong analytical and problem-solving skills

Bachelor's degree in Sales, Business Administration, Marketing or a related field

Prior experience in the Horeca industry is a plus

Don't miss out on this exciting opportunity – apply now at dubaiofferz.com/#J-18808-Ljbffr

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