

SALES EXECUTIVE – LEASING – with Great Benefits

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Company: Kuwait Automotive Imports Co (Kaico)

Location: Dubai

Category: sales-and-related

SALES EXECUTIVE – LEASING – with Great Benefits

Full-time

See how you compare to 86 applicants. Try Premium for free

We are on the lookout for a confident SALES EXECUTIVE – LEASING to join our diverse team at Kuwait Automotive Imports Co (KAICO) in Dubai.

Growing your career as a Full Time SALES EXECUTIVE – LEASING is an amazing opportunity to develop relevant skills.

If you are strong in adaptability, critical thinking and have the right drive for the job, then apply for the position of SALES EXECUTIVE – LEASING at Kuwait Automotive Imports Co (KAICO) today!

The Role

ROLE:

Identifying and sourcing new vehicle leasing customers

Holding & upselling the existing leasing & rental customers.

Help in attaining greater Market coverage & gaining increased market share.

Act as an Account Manager.

Following company policies to incorporate lease / rental agreement.

Assisting Finance in a collection of overdue invoices

Support operation teams in coordination with clients & aftersales services.

Requirements

REQUIREMENTS:

Minimum Education Level – Graduate

Must have at least 5 years of Automotive rental/leasing experience in UAE.

Good command over multiple languages such as English, Hindi & Arabic would be an added advantage.

Valid UAE Driving License Mandatory.

About The Company

Kuwait Automotive Imports Co W.L.L (KAICO) was formed by Al Shaya & Al Sagar Families

The Families are prominent business families in Kuwait KAICO is doing business since

1936 KAICO is the Automotive Business of Al Shaya Group. The Al Shaya Group is involved in

various businesses like real estate, hotels, automotive, retail, trading – employing over 28,000 employees belonging to 90 nationalities, presence in over 19 countries, with 55 plus brands & 1700 stores located across markets of Middle East and Eastern Europe KAICO's Business Philosophy is CUSTOMER IS #1 KAICO is the Exclusive Distributor of Below Brands in Kuwait Mazda Automobiles (Japan) since 1969 Peugeot Automobiles (France) since 1969 Geely Automobiles (China) since 2004 Eicher Trucks and Buses (India) since 2000 BAW Cargo Vans, Minibuses & Pickup (China) since 2011 ExxonMobil (Mobil) Lubricants (USA) since 1950 Michelin Tires (France) since 1950 (KAICO also has a Leasing Department, Tender Department and a Used Cars Department) Royal Enfield (India) since 2014 KAICO MISSION & STANDARDS We, at KAICO, strive to provide our customers delightful and exciting products, that complement their lifestyles and businesses, ably supported by the best aftersales support in timely and swift manner that gives great performance, enhanced life and value.

#J-18808-Ljbffr

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