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Sales Executive Outdoor Jobs In Sharjah | AMJ Trading LLC

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Company: AMJ Trading LLC

Location: sharjah

Category: other-general

Sales Executive Outdoor Jobs In Sharjah | AMJ Trading LLC

Job Description

Outdoor Sales Representative – Printing and Gifts Material Market

Responsibilities:

Identify and target potential customers in the printing and gifts material market.

*Build and maintain strong relationships with clients, understanding their needs and providing tailored solutions.

*Conduct sales presentations and product demonstrations to showcase the benefits and features of our offerings.

*Meet and exceed sales targets, consistently achieving and surpassing revenue goals.

*Stay up-to-date with industry trends and competitor activities to identify new business opportunities.

Requirements:

*Minimum of 3 years of experience in outdoor sales, preferably in the UAE market.

*Proven track record of success in selling printing and gifts material products.

*Strong knowledge of selling and marketing techniques.

*Excellent communication and negotiation skills.

*Valid UAE driving license.

*Speaking English (Preferably Arabic)

Skills

Knowledge of modern techniques and their implementation to boost sales activities.

Proficient in creating sales records, client interactions, and developing precise reports.

Excellent command of soft skills and a deep understanding of sales values and principles.

Performance-driven and capable of achieving targets under pressure.

Excellent phone and presentation skills.

Depicting remarkable command to convert leads into customers through passionate discussions and debates.

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