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Sales Executive – Skincare & Nutrition Jobs in Dubai | GMG

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Company: GMG

Location: dubai

Category: other-general

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Description:The role holder is responsible for managing all sales activities, including lead generation, implementation of business marketing and sales plan, identification of potential customers and achievement of sales targets in alignment with long-term sales goals of the Business Unit.

Job Responsibilities:Adheres to sales forecast and strategic plan to ensure optimization and profitability of the Business Unit

Provides sales forecasts and ensures that the brand/category function is informed for required actions

Manages sales operations, regularly monitors day-to-day operations, including checks on prospective clients, negotiations and the design of competitive sales packages

Visits customer frequently to take orders, confirm delivery details and stock levels

Records progress of enquiries and creates regular reports, including source of business trends, enquiry conversion rates, future predicted sales and other reports as directed by the sales manager

Job Requirements:Bachelor's Degree in Business Administration or equivalent#J-18808-Ljbffr

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