

Sales Executive Talent Pool Jobs In Dubai | Al Futtaim Group

[Apply Now](#)

Company: Al Futtaim Group

Location: dubai

Category: other-general

Sales Executive Talent Pool Jobs In Dubai | Al Futtaim Group

Job Description

Overview of the role

As part of the Toyota & Lexus Sales team in Dubai & Abu Dhabi, you will be able to maximise every sales opportunity and build long term business relationships with all our customers. You will be responsible to achieve sales targets with retained gross margins on units and maximize the uptake of Finance and Insurance (F&I) products, trade-ins, and accessory sales while maintaining expected standards on CSV & NPS throughout the customer journey.

What you will do

Sales Volume: Achieve and maintain the Company prescribed sales standards for his/her area of operation, which improves and maintains company and brand image and prestige

Customer Satisfaction: Achieve or exceed CSI/ NSP objectives, thereby ensuring maximum customer satisfaction and repeat sales

Company Sales and Prospecting Systems: Adhere to company sales and prospecting systems. Achieve or exceed the target on number of prospects logged which ensures achievement of Company's business objectives and a larger customer/prospect base

Cash and Credit Control: Ensure that Company procedures are adhered to while handling cash and credit customers. This ensures safety of cash and minimal chances of any loss

Improvement and Upgrading:Constantly improve and update knowledge, especially product range, features, general automotive industry, new features and their benefits, technical developments, market trends, selling techniques and customer handling skills which in-turn enhance performance considerably

Skills

Required skills to be successful

2 years sales experience, Automotive sales background desirable

Upselling skills and ability to create value from new products

Exceptional written and spoken communication skills

Strong negotiation skills, with evident ability to influence customer choices

About the team

The role acts to meet Branch Sales and F&I targets while simultaneously ensuring that each customer is provided a one-stop offer in the sales process. The role holder Interacts directly with Branch Manager, Branch Sales Executives, Branch Support Staff. People working within the automotive Retail industry often have to work extended hours most evenings and weekends to achieve their targets.

What equips you for the role

Degree or Diploma education preferred, but not essential

Essential to have at least 2 years' experience in a similar sales position in retail sales

English is essential and Arabic is desirable.Other languages such as Urdu, Hindi, Tagalog, Farsi etc are advantageous.

Leadership, negotiation and influencing skills, ability to build strong customer relationships, conflict resolution, ability to think clearly under pressure, ability to take decisions and follow through. Strong team player.

UAE Driving license is required

Possess Technical knowledge of automobiles, negotiation and influencing skills

More Jobs

[Commercial Solutions Engineer Jobs In Ajman | Grafana Labs](#)

[Technical Director Jobs In Ajman | Playrix](#)

[Operations Manager Jobs In Sharjah | DFreight](#)

[Consultant Anesthesiologist Jobs In Sharjah | WizeJob](#)

[Horticulture Supervisor Jobs In Sharjah | FIVE Hotels and Resorts](#)

[Director of Fulfillment Jobs In Sharjah | UPGRADE](#)

[Specialist Orthodontist Jobs In Sharjah | WizeJob](#)

[Go Software Engineer Jobs In Sharjah | Canonical](#)

[Paediatrician Jobs In Sharjah | WizeJob](#)

[Graphic Designer Jobs In Sharjah | UPGRADE](#)

Business Development Jobs In Sharjah | Windmill Digital

Senior Outbound Sales Development Representative Jobs In Sharjah | Project Growth

Developer Relations Engineer Jobs In Sharjah | Canonical

Senior Manager Jobs In Sharjah | BEOND

Engineering Manager Jobs In Sharjah | Canonical

Consultant Dermatologist Jobs In Sharjah | WizeJob

Senior Software Architect Jobs In Sharjah | Canonical

#J-18808-Ljbffr

[Apply Now](#)

Cross References and Citations:

1. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim Group PathologistsjobsJobs dubai Pathologistsjobs ↗
2. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim Group EcuadorjobsJobs dubai Ecuadorjobs ↗
3. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim Group StockholmjobsJobs dubai Stockholmjobs ↗
4. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim Group Dermatologistjobs Jobs dubaDermatologistjobs ↗
5. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim Group CarejobsJobs dubai Carejobs ↗
6. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim Group SportsjobsJobs dubai Sportsjobs ↗
7. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim Group CraftsjobsJobs dubai Craftsjobs ↗
8. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim Group Germanyjobs Jobs dubai Germanyjobs ↗
9. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim Group Cinemajobs Jobs dubai Cinemajobs ↗
10. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim GroupNetherlandsjobs Jobs dubai Netherlandsjobs ↗
11. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim GroupCounselorjobsJobs dubai Counselorjobs ↗
12. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim GroupMinejobs Jobs dubai Minejobs ↗
13. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim GroupTheflexiblejobsJobs dubai Theflexiblejobs ↗
14. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim GroupBangladeshjobs Jobs dubai Bangladeshjobs ↗
15. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim GroupIrelandjobs Jobs dubai Irelandjobs ↗
16. Sales Executive Talent Pool Jobs In Dubai | AI Futtaim GroupColombiajobs Jobs

dubai Colombiajobs ↗

17. Sales Executive Talent Pool Jobs In Dubai | Al Futtaim GroupEntryleveljobs Jobs

dubai Entryleveljobs ↗

18. Sales Executive Talent Pool Jobs In Dubai | Al Futtaim GroupTelecomjobsJobs

dubai Telecomjobs↗

19. Sales executive talent pool jobs in dubai | al futtaim group Jobs Dubai ↗

20. AMP Version of Sales executive talent pool jobs in dubai | al futtaim group ↗

21. Sales executive talent pool jobs in dubai | al futtaim group Dubai Jobs ↗

22. Sales executive talent pool jobs in dubai | al futtaim group Jobs Dubai ↗

23. Sales executive talent pool jobs in dubai | al futtaim group Job Search ↗

24. Sales executive talent pool jobs in dubai | al futtaim group Search ↗

25. Sales executive talent pool jobs in dubai | al futtaim group Find Jobs ↗

Source<https://ae.expertini.com/jobs/job/sales-executive-talent-pool-jobs-in-dubai-al-fut-dubai-al-futtaim-group-1968-28960/>

Generated on: 2024-05-06 by [Expertini.Com](https://ae.expertini.com/)