

Sales Executive – Toyota & Lexus Jobs in Dubai | Al Futtaim Careers

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Company: Al Futtaim

Location: dubai

Category: other-general

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Job Responsibilities:

Sales Volume:Achieve and maintain the Company prescribed sales standards for his/her area of operation, which improves and maintains company and brand image and prestige

Customer Satisfaction:Achieve or exceed CSI/ NSP objectives, thereby ensuring maximum customer satisfaction and repeat sales

Company Sales and Prospecting Systems:Adhere to company sales and prospecting systems. Achieve or exceed the target on number of prospects logged which ensures achievement of Company's business objectives and a larger customer/prospect base

Cash and Credit Control:Ensure that Company procedures are adhered to while handling cash and credit customers. This ensures safety of cash and minimal chances of any loss

Job Requirements:

Degree or Diploma education preferred, but not essential

Essential to have at least 2 years' experience in a similar sales position in retail sales

English is essential and Arabic is desirable. Other languages such as Urdu, Hindi, Tagalog, Farsi etc are advantageous.

Leadership, negotiation and influencing skills, ability to build strong customer relationships, conflict resolution, ability to think clearly under pressure, ability to take decisions and follow through. Strong team player.

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