

United Arab Emirates Jobs Expertini®

Sales Executive - Turkish Speaker (Dubai)

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Company: Odoo

Location: dubai

Category: other-general

5th Floor, Building A1, Business Park, Dubai, United Arab Emirates Do you love to talk to people, share ideas, and close deals? Are you an outgoing, adventurous, and goal-driven person? Then we want you to join our team at Odoo Dubai! At Odoo, we are proud to be a leading provider of Odoo business management software solutions. Our mission is to empower businesses to optimize their operations, enhance efficiency, and boost productivity through our comprehensive suite of Odoo applications. We are currently seeking sales professionals to join our team and play a crucial role in expanding our client base. To succeed in this role, you should have a passion for sales, deep business knowledge and a knack for problem-solving. You should also have excellent communication skills, an outgoing personality, and a willingness to learn and grow with our team.

responsibilities: Develop relationships and build trust with clients Lead the entire sales cycle Understand client needs and provide tailored solutions to help them grow their businesses Attend networking events, conferences, and trade shows to build your professional network Collaborate with marketing and product teams to drive growth and revenue Develop relationships and build trust with clients

requirements: Proven track record in leading full sales cycle 1-5 years of B2B sales experience Excellent communication skills in English and Turkish Strong problem-solving skills and the ability to think on your feet A passion for sales and a drive to exceed targets

what we offer: Competitive salary and benefits package Opportunities for growth and career advancement A fun and supportive team culture The chance to work with a cutting-edge product that is revolutionizing the world of business management! Weekly training workshops. Career opportunities in a new growing office. Sponsored Events End-of-Q

celebrations,several Team Buildings!

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