

United Arab Emirates Jobs Expertini®

Sales Executive UAE National

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Company: Women First Jobs

Location: , , United Arab Emirates

Category: sales-and-related

Identify and target potential clients through market research and outreach. Generate leads and convert them into opportunities for sales. Develop and maintain strong relationships with existing and new clients. Understand client needs and provide tailored solutions to meet their requirements. Devise and implement effective sales strategies to meet or exceed sales targets. Analyze market trends and competitors to stay ahead in the industry. Stay informed about the companys products or services and be able to communicate their features and benefits effectively. Negotiate terms and conditions with clients to secure profitable and mutually beneficial agreements. Conduct presentations and demonstrations to showcase the companys products or services. Maintain accurate and uptodate records of sales activities transactions and client interactions. Provide regular reports on sales performance. Collaborate with internal teams including marketing and customer support to ensure a seamless customer experience.

#J-18808-Ljbffr

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