

# United Arab Emirates Jobs Expertini®

**Sales Executive | VIVA Insurance Brokers LLC Dubai**

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Company: VIVA Insurance Brokers LLC ·

Location: Dubai

Category: sales-and-related

Sales Executive | VIVA Insurance Brokers LLC Dubai

We are your expert insurance partner for businesses in the UAE.

We identify and provide tailored solutions for all your company's insurance needs including employee benefits and the complete suite of property and casualty insurance with a particular focus on complex specialty lines.

We assist in designing optimal cost-effective solutions that are in line with your requirements.

Our team has 200+ total years of experience in the insurance industry and are fully committed to advising you professionally and passionately advocating on your behalf.

We provide comprehensive coverage of the market with access to over 40 UAE insurance partners and access to international markets through our partners.

We are licensed by UAE Central Bank and Dubai Health Authority.

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This is a full-time on-site role for a Sales Executive located in Dubai. The Sales Executive will be responsible for identifying business opportunities, generating leads, demonstrating our insurance products to potential clients, negotiating and closing deals, and maintaining positive relationships with existing clients.

Qualifications

Sales, Negotiation, and Persuasion skills

Excellent communication, interpersonal, and networking skills

Ability to understand and analyze complex information and data

Problem-solving and decision-making skills

Self-motivated, goal-oriented, and result-driven

Experience in the insurance industry and knowledge of insurance products and services is a must

Bachelor's degree in Business Administration, Marketing, Sales, or related field

Don't miss out on this exciting opportunity – apply now at [dubaiofferz.com](http://dubaiofferz.com)

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