

Sales Executive – Whizz HR

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Company: Jobspaddy

Location: United Arab Emirates

Category: healthcare-practitioners-and-technical

Responsibilities and duties section is the most important part of the job description. Here you should outline the functions this position will perform on a regular basis, how the job functions within the organization and the title of the manager the person will report to.

Create sales protocols and procedures designed to increase conversion rates and improve incoming sales interactions

Train Sales Associates in best practices and use emerging technology and intelligence to improve our sales numbers

Create positive and lasting relationships with out vendors and suppliers

Increase product knowledge among sales associates and involve senior management in product knowledge initiatives

Take over management of junior staff as well as the hiring of additional sales professionals

Set appointments with clients and follow up with them afterward

Organize an outside sales program

Help improve brand awareness and social media presence in cooperation with the marketing department

Warm regards,

Sairose Mosani

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