

United Arab Emirates Jobs Expertini®

Sales ExecutiveOutdoor - La Vida factory

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Company: Talent Pal

Location: dubai

Category: other-general

Role DescriptionWe are seeking a fulltime outdoor role as a Sales Executive at La Vida factory to cover UAE.The Sales Executive will be responsible for daytoday sales activities including meeting with potential companies and customers showcasing our products and services providing information participation in exhibitions and closing sales.The Sales Executive will also be responsible for maintaining customer relationships and achieving sales targets.**Duties and Responsibilities:**Visit potential companies to offer our services professionally to establish and maintain strong relationships with external companies throughout the sales process to meet their needs.Build strong collaboration opportunities with customers and understand their business objectives.Seek new customers across the assigned geography and develop business with new customers.Stay updated on industry trends and competitor activities in the market.Possess indepth knowledge of the offering selling and the ability to handle objections.Participation in exhibitions**Requirements:**Minimum of 2 years experience in B2B sales; experience in the Furniture interior design and exhibitions industry is preferred.Proven experience in sales and customer service in the same / similar industryExcellent communication and interpersonal skills.Excellent project and deadline management skills.Knowledge of urbanstyle furniture and interior design trends.Ability to build and maintain customer relationshipsStrong negotiation and closing skillsSelfmotivated and targetdrivenFluency in English.Candidates in UAE with driving licenseSalary and benefits: determined after the interview.Note: It is preferable that the candidate has a car.**Job Types:** Fulltime Parttime**Expected hours:** 48 per week**Application Question(s):**Are you flexible to work in an outdoor sales role**Experience:**sales: 1 year

(Required)B2B: 2 years (Required)Language:English (Required)License/Certification:UAE driving license (Required)This job has been sourced from an external job board.More jobs on #J-18808-Ljbffr

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