

# United Arab Emirates Jobs Expertini®

## Sales Executives

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Company: SRR Group

Location: , , United Arab Emirates

Category: sales-and-related

The candidate for this position will excel at creating and closing new opportunities. By using a consultative approach to selling, this person will use their expertise to identify and qualify leads, leading to sales opportunities with both new and existing customers. Responsibilities● Meet and exceed sales targets.● Successfully create business from new and existing customer accounts.● Manage complex negotiations with senior-level executives.● Build rapport and establish long term relationships with customers. Qualifications● With 3-5 year's sales experience in Building Material, Sanitary ware, Hardware & Electrical industry.● Should be aggressive and result oriented with the ability to close deals/sales.● Experience and working knowledge of CRM systems.● Demonstrable track record of over-achieving quota.● Strong written and verbal communication skills. Job Skills● Strong Work Ethic, Strong written and verbal communication skills, Time Management Abilities, Problem-Solving Skills, Acting as a Team Player, Self-Confidence. Based on our operations in different cities in UAE such as, Dubai, Abu Dhabi, Ajman, Oman and Sharjah, our team establishes a wide range of sourcing network to provide various construction and building materials to satisfy client's requirements and needs at competitive pricing, quality and timely delivery. Based on our operations in different cities in UAE such as, Dubai, Abu Dhabi, Ajman, Oman and Sharjah, our team establishes a wide range of sourcing network to provide various construction and building materials to satisfy client's requirements and needs at competitive pricing, quality and timely delivery.

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